

# Case Study: Minnesota State Medication Aide

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### What is Medication Aide

- » The Minnesota State Medication Aide training reinforces student understanding of drug administration through knowledge and skills development
- » Upon completion of the training a nursing assistant in a skilled nursing facility will:
  - Check the resident's medication
  - Prepare the medication for administration
  - Administer the medication or assist the resident in administering the medication
  - Document the date, time, dosage and method of medication administration

"It is hard to know which campus we are supposed to contact. We also get different pricing and sometimes different class outlines. That is confusing to us. We just want to make this easier for the company as a whole."

~Monarch Health Representative

### The situation

Outdated curriculum and delivery

High turnover & start up investment

Low enrollment

Not financially viable

Critically Important

### The taskforce



- Minnesota State HealthForce
   (Center of Excellence)
- Healthcare Training Network
   (CECT Sector Partnership)
- 3. A strong relationship
- 4. Subject Matter Experts

### The actions and results:

#### 1. Created and rolled out curriculum

- Used by credit, non-credit, and contract training
- Comprehensive and ready-to-use

#### 2. Designed and implemented sales tool kit

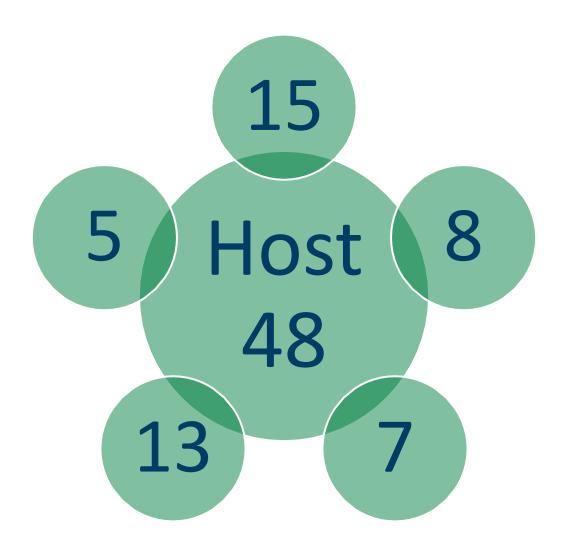
- Informational video for non-subject matter experts
- Statewide and campus-based marketing materials
- Teams site

#### 3. Developed and piloted a revenue-sharing model

- Created process documents
- Incorporated a pricing structure where everyone wins
- Leveraged technology to decrease administrative, training, and instructor



### **Cross-listed Hybrid Model Example:**



- » Single host and instructor for the lecture and materials portion of the class
- » Multiple locations for the skills portion of the training

### The impact

» Campuses are not just breaking even: they are making a profit

» Leverages strength and collaboration of the system office, the

Centers of Excellence, campuses

- » Provides a solution for "today's challenges"
- » Positive feedback from stakeholders
- » # of students registered:

18 in	244 in	150 in
2022	2023	2024 Q1



#### Impact across the system Minnesota North College **Northland Community** & Technical College Thief River Falls Minnesota North College Northland Community & Techical College Bemidji State East Grand Forks Minnesota North College University nesota North College Northwest **Technical College** Minnesota State nnesota North College University Moorhead Community an Lake Superior **Technical College** College Minnesota Fond du Lac Tribal & Minnesota State Universities Minnesota State State Minnesota State Colleges Community **Technical College** and Technical College ral Lakes College **METRO AREA** Central Lakes Co Minnesota State Community Pine Technical & and Technical Co Anoka College Community Techni College College (94 Minnesota West Community & Technical Inver Hills Community College Minneso a State Colle College Minnesota Minnesota Stat State College University, Mankato Community & Southeast Riverland Community Minnesota West College Community & nnesota West **Technical College** Community & Technical College **Community College**

- 12 campuses participating in the cross-listed hybrid model
- 4 campuses offering in-person or hybrid classes independently
  - 11 campuses utilizing the curriculum for credit instruction

## **Questions and Discussion**